

REVISED QUOTATION SCHEDULE

The County of Fresno is soliciting firm, fixed pricing for janitorial services at three (3) regional facilities. Bidders are required to complete the quotation schedule in full, as specified below. Bidders are to submit a monthly rate per year for the site(s) they are bidding on. Bidders may submit to more than one site. The lowest bidder for each site will be awarded. It is possible a bidder may be awarded multiple locations.

All quoted rates must be firm and fixed for the entire term of the agreement (initial three years, with potential renewal for two additional one-year periods). In the quotation schedule below, bidders shall provide fixed costs for each year of the 5-year term of the agreement.

All costs should include all administrative and operational costs, that include but are not limited to inflation, minimum wage changes or statutory labor adjustments for labor, overhead, supervisory/management costs, insurance, uniforms, equipment, travel, gas, or any other cost. Price increases after the contract is executed will not be accepted.

Monthly Rate per Year

In the quotation schedule below, please provide vendor's monthly rate. Award for this RFQ will be given to the lowest monthly rate bidder(s) in this "Monthly Rate per Year" category as long as they meet all other expectations and criteria set in this RFQ.

The department reserves the right to award multiple vendors. Vendors are encouraged to submit bids for all sites. The award will be considered for the lowest cost at each individual site.

	<u>Reedley</u>	<u>Selma</u>	<u>Coalinga</u>
Year 1:	\$ _____ per month	\$ _____ per month	\$ _____ per month
Year 2:	\$ _____ per month	\$ _____ per month	\$ _____ per month
Year 3:	\$ _____ per month	\$ _____ per month	\$ _____ per month
Year 4:	\$ _____ per month	\$ _____ per month	\$ _____ per month
Year 5:	\$ _____ per month	\$ _____ per month	\$ _____ per month

Quotation No. 27-009

Additional Service Needs

Bidders may provide hourly rates to perform services not previously covered by this Request for Quotation. These rates will be fixed for the entire term of the Agreement.

Additional Service Needs must be pre-approved by the Department Representative.

Description of Service	<u>Reedley</u>	<u>Selma</u>	<u>Coalinga</u>
Biohazardous Waste Cleanup	\$ _____ per hour	\$ _____ per hour	\$ _____ per hour
Terminal Cleaning (Lice, Scabies)	\$ _____ per hour	\$ _____ per hour	\$ _____ per hour
Pressure Washing	\$ _____ per hour	\$ _____ per hour	\$ _____ per hour
Replace light bulbs as needed	\$ _____ per hour	\$ _____ per hour	\$ _____ per hour
Shampoo upholstered furniture (lobby/offices) including staff chairs	\$ _____ per hour	\$ _____ per hour	\$ _____ per hour