

APM Terminals Request for Proposals For Zero-Emission Rail Cone Cart Grunt at the Port of Los Angeles

Issue Date: 17th September 2026

Notice: To the prospective Original Equipment Manufacturers (OEMs") and/or dealerships,

APM Terminals ("APMT") has released a Request for Proposal ("RFP") for the manufacture and delivery of Four (4) battery-electric Rail Cone Cart Grunts at APM Terminal Pier 400 - 2500 Navy Way, San Pedro, CA 90732.

To confirm interest in participating in this upcoming RFP and to gain access to the RFP and all associated documents, qualified companies ("Proposers") should return **Acknowledgement of Participation form provided on Page 4 of this document, including the required contact information, to APMTP400tenders@apmterminals.com.**

Proposers who return the acknowledgement of participation and contact information will receive access to the RFP documentation in APMT's procurement portal (Keelvar). The release date of the RFP documentation in Keelvar is scheduled for 17th September 2026, meaning that early submission of the Acknowledgement of Notice ensures that Proposers can begin reviewing the documentation from this date. The deadline for submitting final proposals is scheduled for 19th October 2026 (see full schedule overview below).

WHAT YOU NEED TO DO

If you are interested in participating in the RFP process, please return **Acknowledgement of Participation form provided on Page 4 of this document, including the required contact information, to**

APMTP400tenders@apmterminals.com at the earliest. This will ensure sufficient time to grant you access to the RFP package and allow you to prepare your proposal.

SCHEDULE OVERVIEW

The full schedule overview for the RFP will be as follows:

Request for Proposals	17 th September 2026
Questions Due to be sent using Query form via Keelvar	2 nd October 2026
APMT Responses Posted via Keelvar	9 th October 2026
Proposals Due to Keelvar	19 th October 2026

PROJECT OVERVIEW AND BACKGROUND

The City of Los Angeles Harbor Department has been awarded EPA funding for the Port of Los Angeles Clean Ports Program ("CPP"), which focuses on deploying zero emissions port equipment at the Port of Los Angeles. CCP funding will be passed through the Port of Los Angeles to APMT and ultimately to any contractors that perform eligible work within the scope of the APMT grant award.

For the purpose of the RFP and in alignment with the EPA Clean Ports Program, zero-emission equipment is defined as equipment, which:

- (a) produces zero tailpipe emissions of any criteria pollutant, air toxics, or greenhouse gas other than water vapor;
- (b) has an onboard powertrain and is
 - (i) self-propelled by the powertrain;
 - (ii) intended to be propelled while performing its function; or
 - (iii) portable or transportable, meaning designed to be and capable of being carried or moved from one location to another (e.g., has wheels, skids, carrying handles, dolly, trailer or platform) and is moved as part of normal operations (i.e., it does not stay in one location for more than 12 consecutive months or the full annual operating period of a seasonal operation); and
- (c) is limited to battery-electric technologies for which there is an equivalent model with an internal combustion engine available in the marketplace.

Please note that APMT will only request proposals from Proposers that can provide battery-electric technologies and **will not consider proposals that include hydrogen fuel cell technologies.**

The upcoming RFP will be executed through APMT's e-procurement tool, Keelvar, where Proposer's will receive the RFP documentation package.

NO CONFIDENTIAL INFORMATION REQUESTED

Proposers are advised that all documentation submitted in response may be considered property of APMT and may become available to the public as a public record and be released without further notification. APMT does not request or require confidential proprietary information or trade secrets to be included as part of the Proposer's submissions. Any information that the Proposer considers confidential should not be submitted to APMT. Please do not label proposal submissions as confidential or proprietary or trade secret protected.

By acknowledgement of participation, the Proposer further acknowledges and agrees that APMT is entitled to share any information contained in this RFP with its affiliates and with its and their employees, advisors and consultants. Furthermore, all information, representations and commitments submitted by the Proposer in response to this RFP shall be considered legally binding on the Proposer and may be relied upon by APMT in its evaluation and decision-making process.

QUESTIONS

For questions regarding this Notice, please contact Fabio Pascotto and Kalappa KP at APMTP400tenders@apmterminals.com

Sincerely,
 Fabio Pascotto
 Head of Procurement Los Angeles

SUPPLIER ACKNOWLEDGEMENT

Please return with below information and acknowledge receipt of this Notice and confirms the intent to participate in the subsequent Request for Proposal.

Name of Proposer -

UEI Number-

Contact Person Name -

Email ID -

Phone Number -